# MONTANA WHEAT AND BARLEY COMMITTEE

Budget Board Meeting In-Person/Zoom Meeting Great Falls, Montana November 28, 2022

The following were present for either a portion of or the entire meeting.

#### **DIRECTORS**

Denise Conover, Chairwoman Max Cederberg, Director Charlie Bumgarner, Director Terry Angvick, Vice Chairman Mike O'Hara, Director Brett Dailey, Director

### **EX-OFFICIO DIRECTORS**

Christy Clark, Director of the Department of Agriculture Dr. Bajwa, Vice President of Agriculture, MSU Sam Schmidt, Grain Trade Representative

## **STAFF**

Kent Kupfner, Executive Vice President Jason Laird, Marketing & Communication Coordinator Sam Anderson, Industry Analyst & Outreach Coordinator Kolleen Spurgin, Budget & Grants Coordinator Tammy Suek, Administrative Assistant

#### **GUESTS**

Alison Vergeront, MGGA
Cody Pearce, CFO, Department of Agriculture
Cort Jensen, Staff Attorney, Department of Agriculture
Lochiel Edwards, Montana Grains Foundation
Brandee Johnston, MSU
Barry Jacobsen, Consultant
Mitch Konen, MGGA, Past President
Eric Sommer, USDA/NASS, State Statistician
Mary Burrows, MSU
Darren Boss, MSU
Logan Cruz, Department of Agriculture
Zach Coccoli, Deputy Director, Department of Agriculture
Justin Vetch, MSU

#### Monday, November 28, 2022:

Chairwoman Conover called the meeting to order at 10:00 a.m. Introductions were done.

The Chairwoman asked for public comment. Heard none.

#### Review of October 25-26, 2022, Meeting Minutes

Chairwoman Conover presented the minutes of the Board Meetings.

Director Dailey moved, and Director Bumgarner seconded the motion to approve the minutes for October 25-26, 2022. The motion passed unanimously.

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## Financial Update

Cody Pearce showed the directors the figures to be used when planning the budget. She also went over the two grants and there was some confusion on, the Transportation and State Grain Lab.

Cort Jensen talked about an arbitration workshop he attended.

Kolleen went through our current and last year's budgets and explained a couple of payments and the refund list.

#### **US Durum Growers Report**

Director Angvick traveled to the conference and liked the economics of durum and the good information on varieties.

## **Wheat Marketing Center Report**

Director Bumgarner went to their board meeting right after ours in October. They are still trying to get a buyer for half the building, but this has been going on for 5 years, and the market is not very good.

## MSU Update

Dr. Bajwa is looking for funding from the legislature for the Seed Lab, Wool Lab and obtaining a permit for making alcoholic beverages including grapes and barley. She talked about the MT Ag Tech Conference happening in January.

#### Sam Schmidt Update

Sam gave an update on the work that Dr. Sands was working on and now Dr. Dyer has taken over since Dr. Sands' retirement. He also talked about Dr. Carr's rotation project and the testing that will be done on the wheat in that study. MMI is opening a pearling plant in Conrad.

#### **US Wheat Association**

Director Dailey talked about his first meeting with USWA. He attended the Transportation committee where the topic was the pending rail strike. Met the new U.S. Wheat person in South Korea. Very impressed with the meeting and all the things we get out of their hard work.

Jason added interest in the world dynamics, including Wheat from Russia and the pricing of wheat from around the world. Chairwoman Conover attended the joint trade committee and India is out of compliance by holding their wheat then dumping it into the market and that effects prices.

Chairwoman Conover was asked to attend a Food Aid briefing in Washington, DC and to talk about her experience with the program. They talked to Senators about the farm bill and keeping food aid in the bill. There were a lot of people who had never worked on a farm bill.

### **Jason Laird Update**

Jason gave a social media update including the web site. He gave the board a pitch that was sent to him from 406 Magazine.

### Sam Anderson Update

Sam gave an update on Heineken trade team and having enough barley to supply them. He had some handouts that the US Wheat transportation group is sending out. He also talked about donations and a tax exemption letter. His next step is developing policy for taking in

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donations. Sam brought up the idea of going overseas for a trade mission in the spring. The directors agreed.

### **Executive Vice President Update**

EV President Kupfner introduced himself and gave some of his goals for his position.

## **Approval of Staff and Director Travel**

## **Upcoming Events**

Director Bumgarner moved, and Director Angvick seconded the motion to approve the travel. The motion passed unanimously.

Nov. 28 Nov. 29-Dec. 2 Dec. 8-9	MWBC Budget Board Meeting – Great Falls MGGA Convention – Great Falls MT Organic Association Convention – Billings
Dec. 13	PGI Board Meeting – Denver, CO
Dec. 13-15	IGP-KSU Flour Milling for State Wheat Commissioners & Staff – Manhattan, KS
Dec. 26	Office Closed
Jan. 2	Office Closed
Jan. 9-17	USWA – Asia UES Meetings – Honolulu, HI
Jan. 16	Office Closed
Jan. 17-20	Wheat Foods Council – Austin, TX
Jan. 25	MAES Wheat Variety Release Meeting - Bozeman
Jan. 30-Feb. 3	USWA Winter Board Meeting – Washington, DC
Feb. 13-15	USGC Board Meeting – Savannah, GA
Feb. 20-Mar. 3	USWA - South America, Mexico, SSA, MENA & EU Meetings -
	Lisbon, Portugal
March	Producer Tour – Portland, OR
March	Oversees Trip – Japan & Korea

### Lunch

## **Executive Session**

#### NASS Update

Eric Sommer talked to the directors about the survey and why they are doing it. They are closing the Helena office in the future. He talked about the picking up of the grain from elevators.

## **Budget discussion**

The budget was next on the agenda.

Director Dailey made a motion to approve the budget of \$4,073,353 and Director Angvick seconded it. The motion passed unanimously.

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New Business Next board meeting will be April 4, 2023	
Chairwoman Conover called for public comment and heard none.	
Chairwoman Conover adjourned the meeting at 4:40 p.m.	
Kent Kupfner, Executive Vice President	 Date